



## Award Recommendation Letter

Date: March 26, 2024

To: L. Erin Kellam, Deputy Commissioner  
Indiana Department of Administration

From: Stephanie Nelson, Procurement Consultant  
Indiana Department of Administration

Subject: Recommendation of Selection for Negotiated Bid # 24-78900;  
Compact Track Loader and Drum Mulcher

**Total Purchase Price: \$154,140.19**

Based on the evaluation of responses received for Negotiated Bid 24-78900, **Bright Equipment Corporation dba Bobcat of Columbus** is recommended for award to provide one (1) Compact Track Loader and Drum Mulcher to the Indiana Department of Natural Resources – Division of Forestry. Terms of this recommendation are included in this letter.

The evaluation team received bids from two (2) Respondents:

- Bright Equipment Corporation dba Bobcat of Columbus
- Ronson Equipment Co., LLC

The bids were evaluated according to the criteria established in the bid documents and their adherence to requirements. When necessary, the State clarified with Respondents to ensure specifications were met.

### Purchasing Preferences Claimed

- **Bright Equipment Corporation dba Bobcat of Columbus** claimed and qualified for the Buy Indiana/Indiana Business Preference (IBP).
- **Ronson Equipment Co., LLC** claimed the Buy Indiana/Indiana Business Preference (IBP), but did not qualify.

Preferences claimed were applied to the bid and were considered in the evaluation <sup>1</sup>.

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<sup>1</sup> Prices were evaluated factoring in the percentage for preference claimed. [ProcTraining\\_DPAPManual.pdf](#) – see page 39-40

The State awarded to the overall low bidder meeting all specification requirements. The final evaluation score is listed in the table below.

**TABLE 1: Final Overall Evaluation Score**

Bidder	Total Bid Amount	Preference	Evaluation Bid Amount	Award Amount
Bright Equipment Corporation dba Bobcat of Columbus	\$154,140.19	Indiana Business	\$146,433.18	\$154,140.19
Ronson Equipment Co., LLC	\$158,800.00	None	\$158,800.00	\$0.00

**Award Summary**

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. IDOA evaluated the bids based on the stipulated criteria outlined in the bid documents.

This award will result in a one-time purchase.

*Stephanie Nelson*

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Stephanie Nelson  
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Indiana Department of Administration